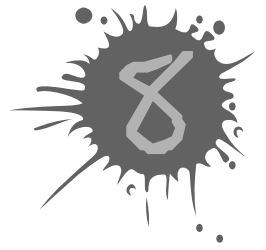




Facility Services Ltd

17th April 2008

Newsletter



Hello Everybody, and welcome to this, our first Newsletter of 2008.

The particular purpose this time around is to communicate details of the various price changes that have been applied throughout the industry, and which – regrettably – we need to pass on to all of our customers. As in the past, we wish to give everyone a clear four weeks notice of our intentions which, would mean that the changes will be applied to all orders received after Friday 16th May 2008.

Justification and explanations are many and various. The most popular of which are the increased cost of energy, raw materials, freight, oil, cotton and wages. The situation has been further hampered by the weakening of the Pound against the US Dollar, the Euro and the Chinese Yuan.

Here is a list of the manufacturers we've all heard of, and the %age that they have already added:

- ❖ Cleanfix 5%
- ❖ Contico average 4.5%
- ❖ Deb Ltd 5.5%
- ❖ Evans Vanodine average 4%
- ❖ Georgia Pacific 6.5%
- ❖ JohnsonDiversey average 2%
- ❖ Kimberly Clark 6%
- ❖ Metsa Tissue 'System' range 2%
- ❖ Metsa Tissue (exc System range) 5%
- ❖ Numatic 5%
- ❖ Prochem average 4%

- ❖ Procter and Gamble 5%
- ❖ Reckitt Benkiser average 7%
- ❖ Robert Scott average 5%
- ❖ SCA 5%
- ❖ Vectair Systems 3.6%
- ❖ Vileda 4%
- ❖ Victor Floor Maintenance 5%
- ❖ 3M average 3%

In addition, we source refuse sacks and disposable paper products, dispensers, textiles, gloves, hardware and much more from reputable and reliable companies:

- ❖ Mini and Standard Centrefeed Rolls 7%
- ❖ Jumbo Toilet Rolls 7%
- ❖ Conventional and Mini Jumbo Toilet Rolls 5%
- ❖ Polythene Sacks 8%
- ❖ Latex and Vinyl Gloves 5%
- ❖ Dispensers 15%
- ❖ 'Exel' range of mopping equipment 3%

Price lists will follow shortly, however, should more immediate information be required do please let me know.

Finally, we are extremely appreciative of the business that you have given us and look forward to your continued support and success in 2008.

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